

Dear Sir/Madam,

The Erasmus Student Network (ESN) is an international non-profitable volunteer organization and one of the largest student's associations in Europe. We are currently present in more than 470 University Institutions in more than 37 different countries and our main goal is the integration and support of international students, counting on the European Union support.

The section of ESN Lisboa has been growing at a high level of intensity due to the rise of foreign Erasmus students that choose Lisbon as a study destiny. With sole intention of providing a better quality of life for the students and at the same time to help our partners, the Department of Partnerships of ESN Lisboa has look forward to improve our agreed protocols with the actual partners and to contact new companies with services who can bring value for the interest of the students. Therefore having the goal to create new partnerships.

The majority of the international students who come to Lisbon for study (around 3000 per semester), are associates and have an ESNcard. The ESNcard is essential to take advantage of what our partners have to offer. By carrying this card, they gain access to a wide offer of services, discounts, exemption on entry costs and other agreed offers between the Department of Partnerships of ESN Lisboa and your company.

We must remind you that this is a different segment of the Portuguese student market. The majority of Erasmus students come from countries where the wages are fairly superior when comparing to ours and, by having a few times of what Lisbon has to offer, the result is a high consume based culture than an average portuguese student. For that reason, we believe that this partner will have all the interest from your company.

Therefore, this contact has only one goal: to know whether you are interested in a cooperation between ESN Lisboa and your company. We are available to schedule a meeting with you in order to present us to you and talk more about the project. You can find more information about our association on the following website www.esn-lisboa.org and www.esn.org.

We would appreciate a quick answer to our e-mail partnerships@esn-lisboa.org, in order to define as soon as possible the conditions of this partnership and in which ways of communication we can use to promote yourselves.

Warm regards,

Department of Partnerships - ESN Lisboa